



First Global Bank Limited, a wholly owned subsidiary of GraceKennedy Limited, invites applications for the following position:

Credit Solutions Manager

WHAT YOU'LL DO ...

- Ensure that credit applications/writings recommended for approval are of a high analytical *standard* (unearthing the relevant issues); conducting financial analysis and recommendation of terms, conditions, pricing and covenants to provide viable banking proposal within sound credit lending practices as well as, accuracy of content and conformance with Central Bank regulatory requirements and the Bank's Credit Policy and Procedures.
- Build and maintain an awareness of local market and general economic conditions.
- Determine the adequacy and enforceability (with legal help if necessary) of collateral security, the financial condition of borrowers and their capacity to service the debts being presented for approval.
- Safeguard the Bank's assets and liabilities by recommending bankable credit applications.
- Ensure that credit proposals are written within the agreed turnaround times and a high level of service is maintained at all times.
- Ensure compliance to Regulator's requirements and assist with execution of Key Strategic Objectives
- Ensure that assigned Board Reports and Commitment Letters are prepared in accordance with agreed terms timelines and are of a high standard and quality as well as, high levels of accuracy.
- Provide technical support to junior members of staff.
- Maintain adherence to the Bank's Anti-Money Laundering program and Guidelines for business conduct, by reporting any unusual occurrences or fraudulent activities.

DO YOU HAVE ...

- A minimum of five (5) years' experience in banking at the managerial level including 5) years of general credit, corporate lending and loan administration
- Thorough knowledge of the commercial banking marketplace in Jamaica, key industries and competitive positioning within the assigned market area
- Strong knowledge of commercial lending, deposit products and services
- Thorough knowledge of the Banking Services Act 2014 and the BOJ Regulations
- A Master's Degree in Management Studies, Finance, Banking or Economics

WHAT YOU'LL BRING

- Excellent communication and interpersonal skills – the ability to successfully interface with varying personalities and under diverse circumstances
- Strong negotiation skills
- Excellent analytical skills and the ability to accurately assess lending risks
- Ability to think strategically, coach and motivate
- High level of professionalism
- Good conflict resolution skills, initiative and sound judgement

WHAT YOU CAN EXPECT

- The opportunity to join a company that recognizes the driving force of our success is our people.
- To enter a customer-centric culture centered on service excellence, creativity and innovation.
- To become a part of an experienced team; the best and brightest in the industry.
- To join a solid group of companies where your career growth and personal development are of utmost priority.
- Mutual respect, teamwork, recognition, open communication and empowerment.

Interested persons who meet the stipulated requirements are invited to submit resume and cover letter to fghrd@gkco.com by **Thursday August 30, 2018**.

The Human Resources Department
First Global Bank Limited
5th Floor
2 St. Lucia Avenue,
Kingston 5

FGB thanks all applicants for their interest, however only those under consideration will be contacted.